



Culture For All.

ADVISORY COUNCIL

FY 2016 Appointment Form

Please return by January 4th, via email to
Robert.Bush@artsandscience.org or fax to 704-333-2720.

Advisory Council (check one):

☐ Cultural ☒ North/West ☐ Central ☐ South/East ☐ Private Sector

Person appointed Leif Rauer **Daytime phone** 980-621-4723 (mobile)

Organization TrueRisk, LLC **Title** Managing Partner

Address 8211 Tosomock Lane **City/State/Zip** Huntersville, NC 28078

Email leifrauer@yahoo.com

Representing Town of Huntersville (Town, District or at-large, CMS, College/University,)

Describe previous or current board or volunteer involvement, including service on another arts, science, history or heritage organization boards:

No previous related board involvement, but extensive knowledge, interest, and personal experience in the musical and performing arts.

Describe why the nominee would make a strong contribution to the work of this Advisory Council going forward:

The Nominee is well-spoken and educated; Nominee has the ability to manage conflict well and propose mutually beneficial solutions in problem situations. Passionate about the arts and culture as evidenced by a lifetime of personal musical performance and frequent attendance at local art and cultural events. As a local business owner who works from home, Nominee has the time and flexibility of schedule to make ASC a priority.

(If possible, please attach a **short biography** that further illuminates the appointee's qualifications and capacity to dialogue across difference)

Your name Click here to enter text. **Daytime phone** Click here to enter text.

Email Address Click here to enter text. **Cell or home phone** Click here to enter text.

☐ I have spoken with the appointee. He/she understands the responsibilities of being an ASC Advisory Council member, as outlined in the Advisory Council Member Expectations and Policy, the time commitment required, and is willing to serve.

Leif E. Rauer
8211 Tosomock Lane
Huntersville, NC 28078
(M) 980-621-4723
LRauer@TrueRiskbi.com; leifrauer@yahoo.com

EXPERIENCE

True Risk LLC b/d/a Evergreen Risk Management

Managing Partner, Owner

8/10--Current

- Manage a staff of full time and contract employees who perform financial and operational audit examinations on asset based lending deals, receivable securitizations, and company or portfolio acquisitions. Asset class focus is trade receivables, factoring, equipment loan/lease, capital commitments, timeshare receivables, and all segments of ABL.
- Market professional services using vast network lenders obtained through nearly 20 years of structured finance and lending experience. Develop personalized procedures to be performed for each individual examination based on industry knowledge and the lender's concerns. Negotiate price and terms of engagement to successfully achieve target margins as well as maintain strong client relationships.
- Personally perform financial and operational audit examinations for some deal structures or lending agreements which have been targeted as more complex or potential problems.

Bank of America Merrill Lynch, Charlotte, NC

Vice President, Structured Finance & Origination, ABCP Conduit Group

3/06 – 3/10

- Manage all aspects of a \$5-7 billion US and Canadian commercial lending portfolio of revolving and amortizing asset-backed structured finance transactions. Asset class expertise in trade receivable, equipment loan/lease, auto loan/lease, fleet lease, monetization, and esoteric asset-backed commercial paper facilities provided to small, medium and large commercial clients. Responsibilities include the negotiation and renewal of the revolving facilities, due diligence, all aspects of the structured credit analysis and legal documentation negotiation, the ongoing monitoring of compliance with deal performance metrics, portfolio and industry trends, and the workout of facilities deemed to be no longer suitable for the portfolio.
- Lead and perform the financial, quantitative and qualitative due diligence and credit review processes, as well as initial origination, structuring, negotiation and legal document review efforts for several new facilities for existing clients.
- Foster strong business partnerships in a volatile and competitive market to meet client's needs while achieving Bank of America's profit and market share goals.
- Present complex transactions to credit risk management, internal and external audit, compliance, and other regulatory bodies for periodic review.

Societe Generale, New York, NY

Vice President, Global Financial Operations, Securitization

3/04 – 3/06

CIBC World Markets, New York, NY

Director, Asset Securitization Group

6/03 – 3/04

Radian Group, New York, NY

Assistant Vice President, Risk Management

4/01 – 6/03

ABN AMRO, Chicago, IL

Assistant Vice President (1997-2000)

Various Municipal Lease Securitization positions (1993-1997)

1992-2000

EDUCATION

Illinois Institute of Technology, Stuart School of Business Chicago, IL

Master of Science in Financial Markets and Trading, February 1999, Emphasis in Investment Banking

University of Iowa Iowa City, IA

Bachelor of Business Administration, Finance, May 1993, Emphasis in International Finance

Alpha Tau Omega Social Fraternity 1989-93, Treasurer 1991-92, Hawkeye Marching Band 1989-92, University Concert Band, 1990-91