

Board Members,

Per request, we have attached our current solid waste collection contract with Advanced Disposal for your review. Due to file sizes, we have added links scans of proposals from Advanced Disposal and a pdf of Republic's proposal to our FTP site- <ftp://173.226.80.57/Admin/2015%20Solid%20Waste%20Bids/>.

Based on the updated bids we got from both companies for their best prices for new trucks and new carts starting July 1st, you can disregard the figures in those two proposals. The final re-bid tab sheets from each company are attached to this email, as is the slide we showed last Monday night.

Using our estimate of 17,500 households, the difference between the two proposals is as follows:

- Advanced Disposal's 5-Year bid is \$178,500 per year cheaper than Republic's 5-year proposal. This equates to \$892,500 over 5 years. This does not include any adjustments over the life of the contract based on fuel, CPI, tipping fees, etc.
- Advanced Disposal's 7-year bid is 18,900 per year cheaper than Republic's 7-year proposal. This equates to \$132,300 over 7 years. This does not include any adjustments over the life of the contract based on fuel, CPI, tipping fees, etc.
 - o That said, Republic has reiterated their pledge of \$70,000 total over the 7-year life of the proposal (\$10,000/year) for investment into the community such as sponsoring town events, parks programs, community festivals, etc. – as indicated in the original proposal – if they are the selected service provider.

As shown at the last meeting, these are the figures from the rebid from the two companies:

Advanced Disposal			MSW	YW	REC (bi-weekly)	Total Unit Price
new trucks equip, etc.	Unit	5-year	\$ 8.06	\$ 4.04	\$ 2.30	\$ 14.40
	Cost	7-year	\$ 7.98	\$ 3.99	\$ 2.28	\$ 14.25

5-year: Using 17,500 households, this is \$3,024,000 for year one and a minimum of \$15,120,000 over the 5-year life of the contract (plus option of two 1-year renewals).

7-year: Using 17,500 households, this is \$2,992,500 for year one and a minimum of \$20,947,500 over the 7-year life of the contract.

**** NOTE:** these are minimum figures as contract allows for fuel and CPI adjustments and number of households will increase over life of contract. Also, these do not reflect any tipping fee increases.

Vs.

Republic			MSW	YW	REC (bi-weekly)	Total Unit Price
new trucks	Unit	5-year	\$ 8.25	\$ 3.80	\$ 3.20	15.25

equip, etc.	Cost	7-year	\$ 8.26	\$ 3.95	\$ 2.13	14.34
-------------	------	--------	---------	---------	---------	-------

5-year: Using 17,500 households, this is \$3,202,500 for year one and a minimum of \$16,012,500 over the 5-year life of the contract (plus option of two 1-year renewals).

7-year: Using 17,500 households, this is \$3,011,400 for year one and a minimum of \$21,079,800 over the 7-year life of the contract.

** NOTE: these are minimum figures as contract allows for fuel and CPI adjustments and number of households will increase over life of contract. Also, these do not reflect any tipping fee increases.

The current contract for roughly 17,500 households per year with some residential growth factored in is \$3,091,239 based on rates per service of:

Current Contract	MSW	YW	REC	TOTALS
	\$ 8.26	\$ 3.95	\$ 2.13	\$ 14.34